DRONOBHARAT

BUILDING A FUTURE-READY REMOTE PILOT TRAINING ECOSYSTEM

Delivering complete support for Remote Pilot Training Organisation development, regulatory certification, and long-term operational excellence.

Leadership Team

Faiz Alam Khan
RPTO Consultant & DGCA Compliance Advisor

Faiz Alam Khan is a professional RPTO Consultant and DGCA-approved Remote Pilot Instructor for Small and Medium Class Drones, with over 5 years of experience in the Remote Pilot Training sector and 300+ DGCA-approved RPTO flight hours as a certified instructor.

He specializes in supporting organisations and universities in obtaining Remote Pilot Training Organisation (RPTO) authorisation from DGCA. His expertise includes preparation of regulatory and operational documentation such as Training Manuals, SOPs, Operational & Safety Manuals, Compliance Reports, and DGCA submissions.

Faiz has successfully guided multiple organisations through the DGCA inspection and approval process, ensuring full regulatory compliance and smooth RPTO authorisation.

Leadership Team

Smarak Jena
Remote Pilot Instructor | RPTO Development Specialist

Smarak Jena is an experienced Remote Pilot Instructor specializing in Small-Class Rotorcraft RPAS training, with over 220 flying hours and 180 instructional hours across DGCA-authorised organisations.

He has held key roles in drone training and RPTO development at organisations including Gaekwad Aerospace & Drones Academy, Aerotech Destination, FIDTR Gurugram, and IGRUA Drone Destination, where he contributed to RPTO establishment, instructor training, and operational setup.

With a strong background in aviation skill development, regulatory compliance, instructor recruitment, and RPTO infrastructure planning, Smarak brings valuable operational expertise to drone training initiatives.

He holds a B.Tech in Mechanical Engineering and certifications including IGRUA Remote Pilot Instructor, AMTRON Medium RPC, and NIELIT O-Level in Python Programming.

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Purpose

1. Establishing and supporting DGCA-compliant Remote Pilot Training standards for developing safe, skilled, and responsible drone pilots.
2. Enhancing Remote Pilot Training quality through advanced technologies, simulation systems, and modern drone platforms.
3. Contributing to India's drone ecosystem by ensuring strong pilot competency, a robust safety culture, and effective training management.
4. Delivering advanced drone training using modern training systems and simulation tools.
5. Empowering India through the adoption of the latest drone technologies.
6. Enhancing safety by minimizing human involvement in hazardous operations.
7. Ensuring smoother and faster operational functionality.
8. Providing advanced software training, including AI/ML-based drone applications.

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DGCA Approvals Facilitated

As a Directorate General of Civil Aviation (DGCA)-approved Remote Pilot Training Organisation (RPTO), the following certified and skill-based courses can be conducted. All DGCA-approved Small, Medium Remote Pilot Certificates carry a validity of 10 years.

DGCA Authorised Small Class Approval 2-25 Kgs

Ideal for tasks requiring precision and agility, such as land surveying, creating detailed maps, and conducting surveillance operations.

- Valid for a period of 10 years.

DGCA Authorised Medium Class Approval 25-50 Kgs

Suited for heavier tasks like spraying crops in agriculture and transporting goods, enhancing efficiency in these sectors.

- Valid for a period of 10 years.

DGCA Authorised Train The Trainer Approval

A specialised program for DGCA-certified RPC holders to qualify as Remote Pilot Instructors. Conducted at authorised RPTOs, it builds essential teaching skills, flight demonstration abilities, and regulatory understanding required for training new pilots.

- Valid for a period of 5 years.

Training Program Overview:

This comprehensive training program is designed for Small Class Drones and Medium Class Drones

Duration & Overview:

5–8 Days (Theory + Simulator + Practical Flying)This course trains candidates to become DGCA-certified Remote Pilots.

Curriculum Includes:

- Stakeholders & Laws, Air Law / Drone Rules 2021
- Airspace Classification,
- Principles of Flight,
- Aerodynamics (Fixed-Wing / Rotorcraft / Hybrid),
- ATC Procedures & Radio Telephony,
- Meteorology, Risk Assessment & Safety Management,
- Payload Handling and Drone Data Introduction

Certification:

Candidates who successfully complete theory, simulator, and practical skill tests receive a DGCA-Approved Remote Pilot Certificate (RPC) valid for 10 years.

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Advanced Training Modules for RPTOs

After obtaining DGCA approval, Associated DGCA-certified Remote Pilot Instructors can incorporate these additional courses—beyond the standard Small, Medium, and TTT training—to equip candidates with enhanced operational and technical skills.

Fundamentals of Drones

An introductory course designed to familiarise candidates with the foundational concepts of drone technology.

Value-Added Skill Development Module

Specific Operations & Risk Assessment

An advanced-level course focused on operational and risk management techniques for safe drone operations.

Value-Added Skill Development Module

Drone Maintenance & Repair Training

A specialized hands-on program designed to train candidates in the assembly, maintenance, and fault diagnosis of drones. The course equips learners with practical skills essential for ensuring drone reliability and operational safety.

Value-Added Skill Development Module

Youth Agri Entrepreneurship Yojana – Agri Drone Training Entrepreneurship Model

Establishment

Setting up multiple DGCA-approved Agriculture Remote Pilot Training Organisations (RPTOs) across the state in collaboration with

Training

Providing extensive training, mentorship, and DGCA-approved Remote Pilot Certificates to youth, supported by State Subsidy on training fees (Approx. INR 75,000 per student).

Self-Reliance

Post-certification, enabling trained youth to purchase agricultural drones through government subsidy schemes and ensuring guaranteed spraying assignments to help them recover drone costs and generate consistent monthly income.
Drone Cost: ~INR 8 Lakhs | Estimated Spraying Revenue: Up to INR 15 Lakhs in 2–3 years.

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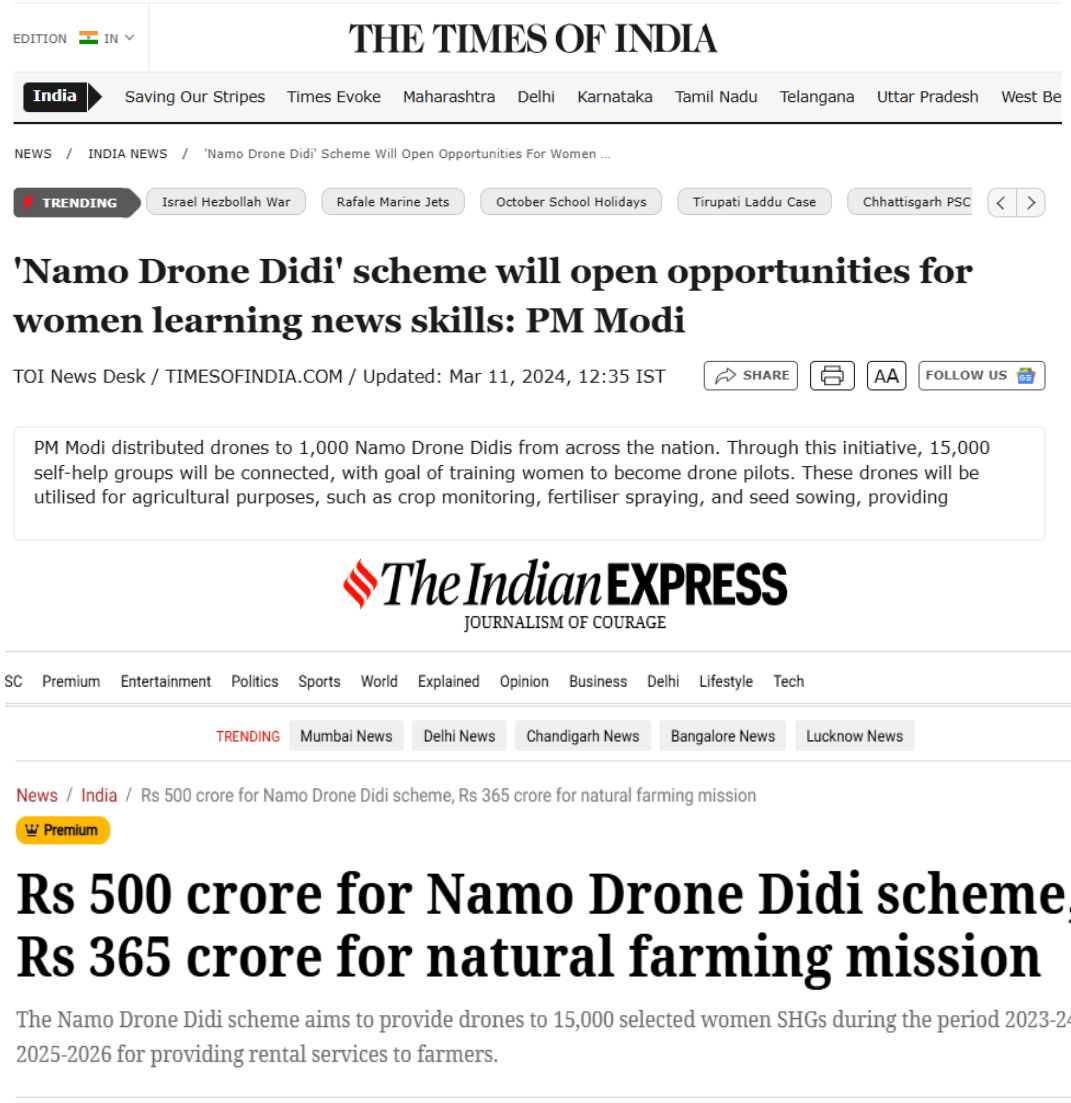
Recent Development in Drone Sector



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'Namo Drone Didi' scheme will open opportunities for women learning news skills: PM Modi

TOI News Desk / TIMESOFINDIA.COM / Updated: Mar 11, 2024, 12:35 IST

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PM Modi distributed drones to 1,000 Namo Drone Didis from across the nation. Through this initiative, 15,000 self-help groups will be connected, with goal of training women to become drone pilots. These drones will be utilised for agricultural purposes, such as crop monitoring, fertiliser spraying, and seed sowing, providing

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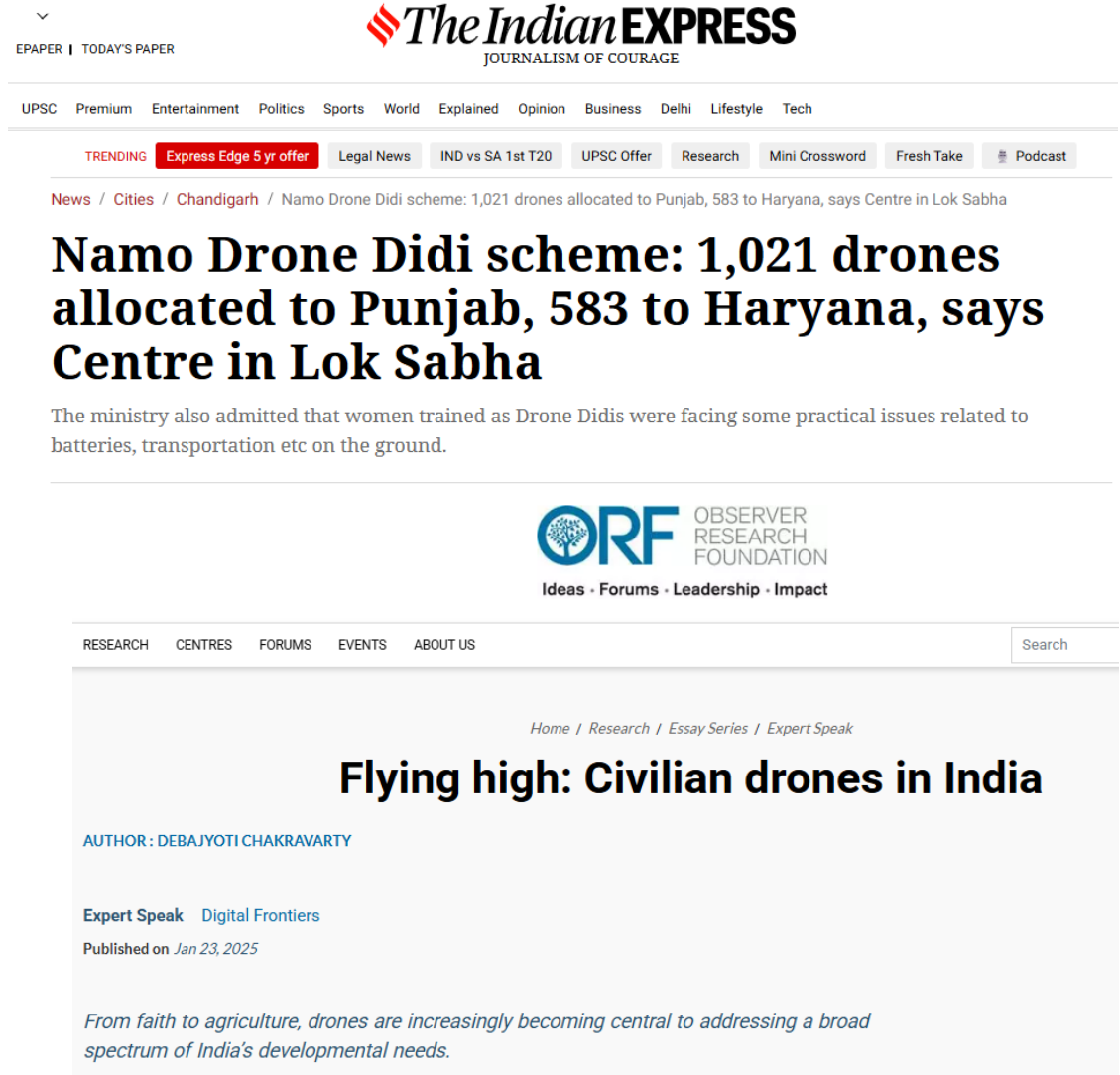
News / India / Rs 500 crore for Namo Drone Didi scheme, Rs 365 crore for natural farming mission

Premium

Rs 500 crore for Namo Drone Didi scheme, Rs 365 crore for natural farming mission

The Namo Drone Didi scheme aims to provide drones to 15,000 selected women SHGs during the period 2023-24 to 2025-2026 for providing rental services to farmers.



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Namo Drone Didi scheme: 1,021 drones allocated to Punjab, 583 to Haryana, says Centre in Lok Sabha

The ministry also admitted that women trained as Drone Didis were facing some practical issues related to batteries, transportation etc on the ground.

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Flying high: Civilian drones in India

AUTHOR : DEBAJYOTI CHAKRAVARTY

Expert Speak | Digital Frontiers

Published on *Jan 23, 2025*

From faith to agriculture, drones are increasingly becoming central to addressing a broad spectrum of India's developmental needs.

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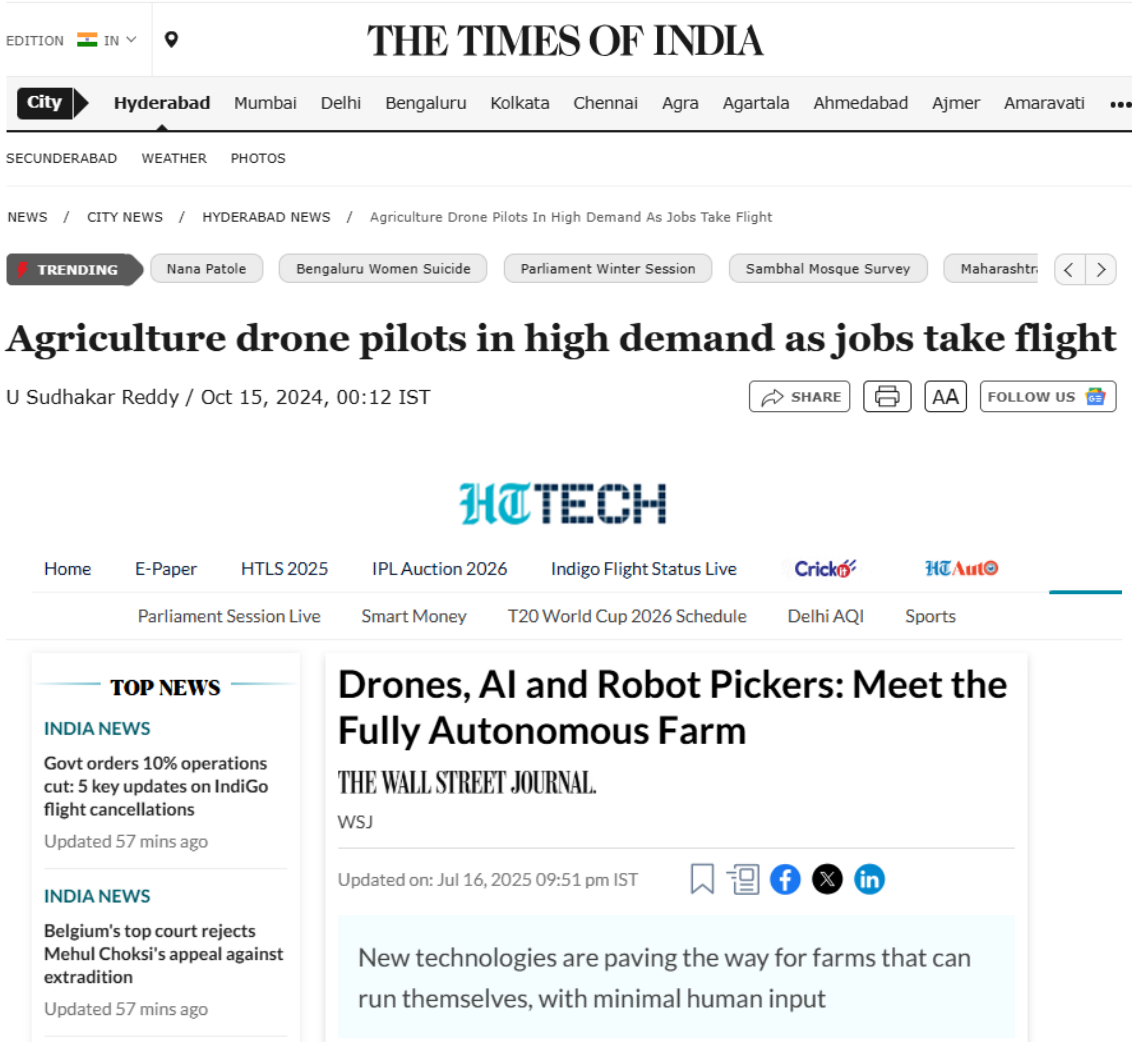
Recent Development in Drone Sector



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Agriculture drone pilots in high demand as jobs take flight

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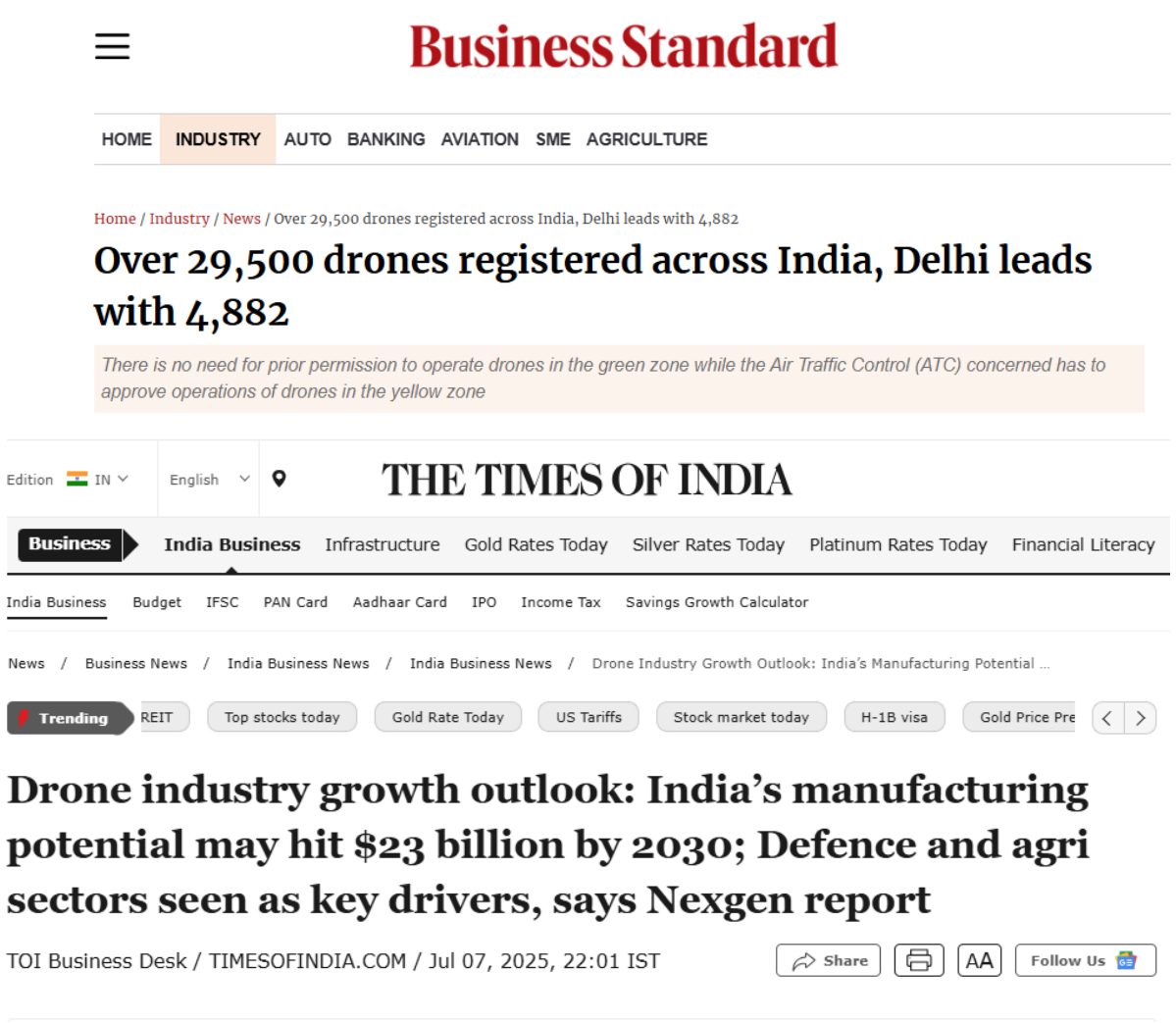
THE WALL STREET JOURNAL.

WSJ

Updated on: Jul 16, 2025 09:51 pm IST

New technologies are paving the way for farms that can run themselves, with minimal human input



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Over 29,500 drones registered across India, Delhi leads with 4,882

There is no need for prior permission to operate drones in the green zone while the Air Traffic Control (ATC) concerned has to approve operations of drones in the yellow zone

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Drone industry growth outlook: India's manufacturing potential may hit $23 billion by 2030; Defence and agri sectors seen as key drivers, says Nexgen report

TOI Business Desk / TIMESOFINDIA.COM / Jul 07, 2025, 22:01 IST

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DGCA Requirements for RPTO Authorisation

(As per Drone Training Circular 01 of 2022 - DGCA)

1 Eligibility

University (as a legal entity) is eligible to apple for RPTO authorization under DGCA

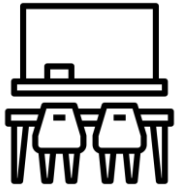
Approval Categories:

- Cat-1 (VLOS)
- Cat (BVLOS) (additional airspace required)

2 Minimum Infrastructure (Batch up to 20 Students)

- ✓ 2 DGCA-Approved Instructor
- ✓ 2 Type Certificate Training Drones (UIN + Insurance mandatory)
- ✓ 2 Simulators
- ✓ Classroom (Min. 300 sq. ft.)
- ✓ Designated Flying Area as per DTC Dimensions

Drone : Instructor : Trainee Ratio → 1 : 1 : 10



3 Application & Approval Process)

- Apply through eGCA (FormD-5)
- Application fee: ₹ 1000
- Submit 60 days prior to commencement.

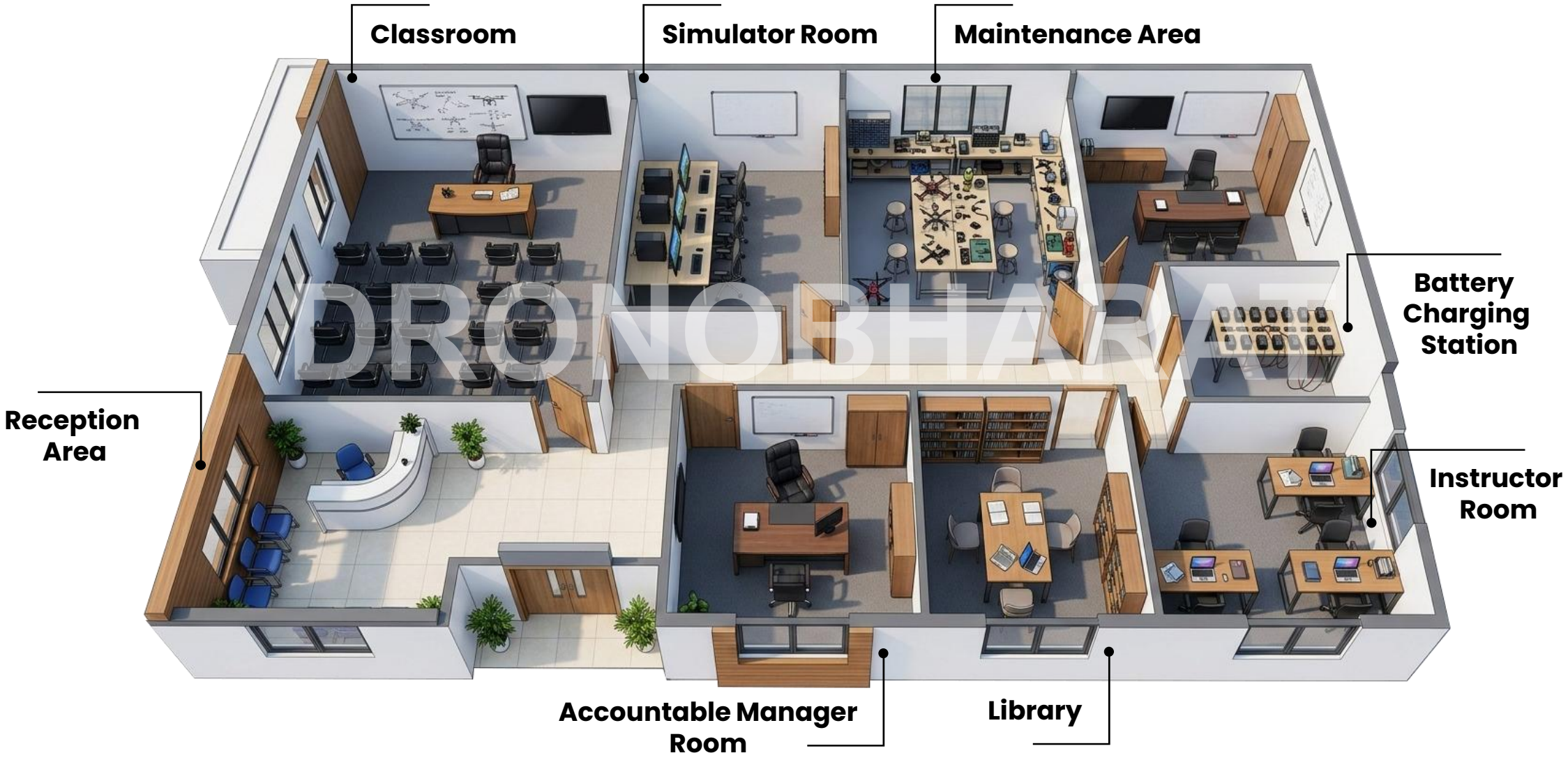
4 Validity & Oversight

- Authorisation Valid for 10 Years
- Subject to DGCA Surveillance & Compliance
- Renewal Required 60 days before expiry

RPTO Authorisation is a **structured** regulatory approval process requiring **defined infrastructure, qualified instructors, compliant documentation,** and ongoing DGCA oversight.

RPTO Infrastructure & Operational Training Layout

Annexure-I



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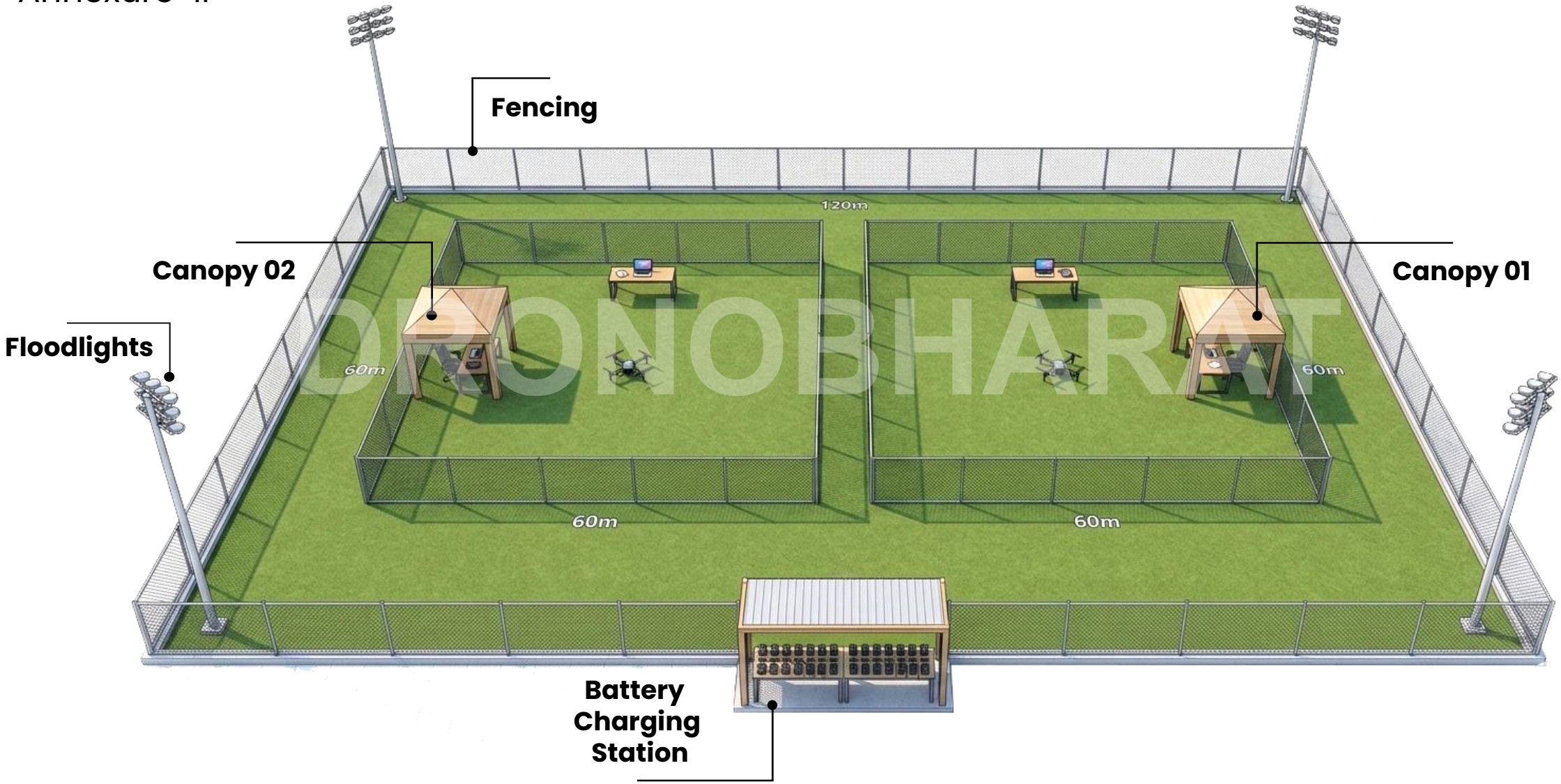
RPTO Infrastructure & Operational Training Layout

Annexure-II



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How Students Benefit

from RPTO & Drone Training Programs

(Skill-Based | AI-Powered | Government-Backed Opportunities)

1 Industry-Recognised Skills & DGCA Certification

DGCA-aligned training ensures students become licensed drone professionals

- Practical flying, mapping & analysis
- Compliance with DGCA standards

Student Advantage: Recognised certification + real-world competence

2 High-Growth Career Opportunities Across Sectors

Access to multiple high-demand industries, including:

- Precision Agriculture & Agri-Tech
- Land Surveying, GIS & Mapping
- Infrastructure, Smart Cities & Construction
- Defence & Public Safety

Student Advantage: Diverse career options + beyond traditional roles

3 Direct Alignment with Govt Schemes & Missions

- Drone Didi Yojana: Agri-drone pilots
- SVAMITVA: Drone survey & mapping
- PMKVY: Certified skill development
- **Student Advantage: Govt-linked internships + job & startup potential**

4 Entrepreneurship & 'Earn While You Learn'

- Agri-service providers
- Survey & mapping contractors
- Training & ops support

Student Advantage: Early income + develop entrepreneurial skills

Drone training transforms students into **certified, AI-savvy professionals** aligned with India's future

Aligned with **NEP 2020** | Skill India | **Make in India** | **Viksit Bharat 2047**

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How Universities Benefit

Position Your University as a National Leader in Drone Education

1 Leadership & Institutional Differentiation

- Become a center of excellence in AI, UAV & drone training
- Introduce NEP 2020–aligned, credit-linked courses
- Strengthen NAAC / NBA / NIRF innovation impact

Outcome: Strong academic branding & better student intake

2 Enhanced Student Employability

- DGCA-aligned, skill-based certification & licensing
- Career pathways in: Agriculture, Smart Cities, Infrastructure Public Safety, Defense etc.
- Internships & assessment-based training

Outcome: Improved placements & industry-ready graduates

3 Industry–Academia Collaboration & Research

- Partnerships with DGCA-approved RPTOs & drone companies
- Joint research, pilot projects & faculty upskilling
- Government & PSU collaboration opportunities

Outcome: Higher industry relevance & research growth

4 Sustainable Revenue Model for Universities

- Revenue from: Student enrolments, Certification & professional training
- Low-risk, modular implementation
- High ROI compared to traditional labs

Outcome: New income stream without academic disruption

Why Now? Why this matters for Indian Universities

- India targets 1 lakh+ drone pilots in coming years
- Government-backed schemes driving demand
- Early adopters become regional leaders

Drone Education is not an add-on—it is the next academic and economic frontier for Indian Universities.

5-Year Financial Projection – RPTO Model

Core Assumptions (Base Case Scenario)

- ✓ Course Fee per Student: **₹24,500**
- ✓ 6 Students per Week
- ✓ 24 Student per Month
- ✓ 288 Student per Year

Annual Revenue (Year 1)

288 x ₹24,500 = **₹70,56,000** (~₹70.5 Lakhs)

5- Year Revenue Growth Projection (Conservative Mode)

- ✓ 10% Annual Growth in Admissions
- ✓ Fee Revision After Year 2 (5% Increase)

Year	Student/Year	Avg Fee	Annual Revenue
Year 1	288	₹24,500	₹70.5 L
Year 2	316	₹24,500	₹77.4 L
Year 3	348	₹25,725	₹89.5 L
Year 4	383	₹25,725	₹98.5 L
Year 5	**421**	**₹27,000 (approx)**	**₹1.13 Cr**

Total 5-Year Revenue Potential:

₹4.5 – ₹5 Crore (Conservative Scenario)

Revenue Sensitivity – Fee Range Impact

DGCA-approved RPTO programs across India operate within a standard fee range:

₹24,500
Minimum Structured Fee

₹45,500
Upper Market Standard Fee

University retains flexibility to position the program strategically within this range depending on:

- Infrastructure Quality
- Brand Positioning
- Placement Support
- Industry Partnerships

Revenue at ₹45,000 Fee (Same Base Intake 24 Students/Month)

24 x ₹45,000 x 12

= ₹1.29 Crore per Year

Revenue at ₹45,000 Fee (2x Capacity Model)

48 x ₹45,000 x 12

= ₹2.59 Crore per Year

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RPTO Investment Model

Setting up a DGCA-compliant Remote Pilot Training Organisation (RPTO) requires essential training infrastructure and certified equipment as per regulatory standards.

Approximate Allocation of Funds

#	Item / Training Category	Quantity	Approx. Cost (₹)
1	TC Training UAS (Drone)	02 Units	5,00,000/-
2	Drone Simulators	02 Units	60,000/-
3	PCs for Simulator	02 Units	80,000/-
4	Laptops or Tablets for GCS	02 Units	50,000/-
5	Assembly & Disassembly Kits and Tools	02 Units	60,000/-
6	Miscellaneous Expenses	---	1,00,000/-
Total Estimated Investment			**₹ 8,50,000**

* Prices are approximate and may vary as per market and industry standards.

Initial Setup Investment

₹ 8,50,000

Important Notes

- Infrastructure, flying ground, and furnished rented or owned are not included in the cost. However, these are mandatory requirements as per **DTC-01 of 2026.**
- All mentioned prices are approximate and may vary depending on industry standards.

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RPTO Setup Consulting & Long-Term Support

End-to-End RPTO Establishment

We provide complete consulting support for universities and organisations to establish a DGCA-compliant Remote Pilot Training Organisation (RPTO).

Our Support Includes

- ✓ DGCA application & compliance documentation.
- ✓ Training Manuals, SOPs & Operational Manuals etc.
- ✓ RPTO infrastructure & operational setup guidance
- ✓ DGCA inspection preparation & approval support

Continuous RPTO Support

- ✓ Our engagement does not end with approval.
- ✓ We continue supporting institutions with future amendments, documentation updates, and RPTO expansion, ensuring long-term regulatory compliance.

Professional Consulting Fee

₹ X,XX,XXX

(Includes documentation, approval process support, and inspection readiness assistance until RPTO authorisation.)

Our objective is not only to secure RPTO approval, but to build a sustainable drone training ecosystem for your institution.

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Recognitions & Appreciations

CIN : U63030HR2022PTC108171

AEROTECH DESTINATION PVT.LTD.

ऐरोटेक डेस्टिनेशन प्रा. लिमिटेड

#5549, Rohtak Road,Opposite Civil Hospital ,Bahadurgarh-124507, Help Line : 96963-12345

Certificate of Appreciation

This is to certify that

Faiz Alam Khan

has been an invaluable asset to

Aerotech Destination Pvt Ltd.

In recognition of your exceptional dedication and unwavering commitment, we express our deepest appreciation for your outstanding contributions as an instructor. Your relentless efforts in meticulously crafting and managing all the essential documentation related to the establishment of our Remote Pilot Training Organization (RPTO) have played a pivotal role in its successful inception and subsequent approval by the Directorate General of Civil Aviation (DGCA).

Your diligence, expertise, and unwavering support have not only expedited the establishment of our RPTO but have also contributed significantly to the overall growth and success of Aerotech Destination Pvt Ltd. Your dedication to excellence serves as an inspiration to us all.
We are truly fortunate to have had you as an integral part of our team, and we look forward to many more achievements together in the future.
Thank you for your outstanding service and commitment.

Dated: [redacted]
Aerotech Destination Pvt Ltd

[redacted]
Kuldeep Singh
(Accountable Manager)
Aerotech Destination Pvt Ltd
Accountable Manager

[redacted]
Bhupender
(Director)
AEROTECH DESTINATION PVT.LTD.
DIRECTOR

Soaring Aerotech Pvt. Ltd.

The Start-up Recognised by DIPP, Govt. of India
· CIN: U72900MP2021PTC057363 · GSTN : 23ABGCS7911L1Z3
· Survey · Thermography · Agriculture · Training · R&D

PRESTIGE GROUP ENTERPRISES
SOARING AEROTECH

Certificate of Appreciation

This is to certify that

Mr. Faiz Alam Khan

has been invaluable assets to

Soaring Aerotech Private Limited

In recognition of your exceptional dedication and unwavering commitment, we express our deepest appreciation for your outstanding contributions as RPTO Consultant. Your relentless efforts in meticulously crafting and managing all the essential documentation related to the establishment of our Remote Pilot Training Organization (RPTO) have played a pivotal role in its successful inception and subsequent approval by the Directorate General of Civil Aviation (DGCA) .

Your diligence, expertise and unwavering support have not only expedited the establishment of our RPTO but have also contributed significantly to the overall growth and success of Soaring Aerotech Private Limited. Your dedication to excellence serves as an inspiration to all.

We are truly fortunate to have had you a part of our team, and we look forward to many more achievements together in the future.

Thanking You
Date: [redacted]

SOARING AEROTECH PRIVATE LIMITED

[redacted]
Director
Soaring Aerotech Private Limited

Prestige Vihar, Scheme 74 C, Sector D, Vijay Nagar, Indore, Madhya Pradesh, India, 452010. Call +91-98928 45686
info@soaringaerotech.com
www.soaringaerotech.com

OVCT VENTURE

OVCT VENTURE PRIVATE LIMITED

1603,MEHTA NAGAR,THANDI SARAK,HISAR-125001 HARYANA

Certificate of Appreciation

This is to certify that

Faiz Alam Khan

has been instrumental in providing invaluable assistance, meticulous documentation work, and expert guidance which significantly contributed to **OVCT Venture Private Limited** successful reception of the **RPTO Authorization Letter** from the **Directorate General of Civil Aviation (DGCA).**

Your dedication, expertise, and professionalism have greatly impressed us, and we extend our sincere gratitude for your outstanding **consultancy services.** Your efforts ensured that our documents met the requirements set forth by the DGCA, paving the way for our continued operations and growth in the aviation industry.

We express our heartfelt appreciation for your invaluable contributions and look forward to nurturing this fruitful professional relationship for many years to come.
Thank you for your outstanding service and commitment.

Dated: [redacted]
OVCT Venture Private Limited

OVCT Venture Pvt Ltd
Accountable Manager
[redacted]
Shekher Singh
(Accountable Manager)
(Managing Director)

OVCT Venture Private Limited
Director
[redacted]
Sunil Kumar
(Director)

ovctventure@gmail.com
92154 60444
www.ovctventure.com

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Recognitions & Appreciations

Institute for Aviators

Creating Professional Pilot for Airlines..

Certificate of Appreciation

This is to certify that

Faiz Alam Khan

has been an invaluable asset to

DRONE GURU INDIA TECHNOLOGIES Pvt Ltd.

In recognition of your exceptional dedication and unwavering commitment, we express our deepest appreciation for your outstanding contributions as RPTO Consultant. Your relentless efforts in meticulously crafting and managing all the essential documentation related to the establishment of our Remote Pilot Training Organization (RPTO) have played a pivotal role in its successful inception and subsequent approval by the Directorate General of Civil Aviation (DGCA).

Your diligence, expertise, and unwavering support have not only expedited the establishment of our RPTO but have also contributed significantly to the overall development and success of DRONE GURU INDIA TECHNOLOGIES Pvt Ltd.

Your dedication to excellence serves as an inspiration to us all.

We are truly fortunate to have had you as an integral part of our team, and we look forward to many more achievements together in the future.

Thank you for your outstanding service and commitment.

[redacted]

DRONE GURU INDIA TECHNOLOGIES Pvt Ltd.

Dated: [redacted]

For Drone Guru India Technologies Pvt. Ltd.

Accountable Manager [redacted]

(Accountable Manager)

Director

Ravinder Sherawat

(Director)

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Contact us:www.flyifa.com,E-mail:info@flyifa.comIquery.ifa@gmail.com,

Ph.: +91-9873158888l9873319535

PRECISION AIRBORNE SYSTEMS PVT.LTD.

CERTIFICATE OF APPRECIATION

Presented to
Mr. Faiz Alam Khan

In recognition of your exceptional contributions as a RPTO Consultant

This certificate is awarded to Mr. **Faiz Alam Khan** in sincere appreciation of your invaluable support and professional expertise in providing pre-documentation consultancy services for RPTO Authorization. Your dedication, meticulous attention to detail, and commitment to compliance with the Drone Rules and Training Circulars have played a pivotal role in achieving key milestones of our project.

Your efforts in guiding us through the preparation of the Training and Procedures Manual, Standard Operating Procedures, Specific Operations and Risk Assessment, and other related documents have been instrumental in enabling **Precision Airborne Systems Pvt Ltd, located at IIT Bhubaneswar Campus,** to establish a robust training framework that **has successfully received Authorisation from Directorate General of Civil Aviation (DGCA).**

We extend our heartfelt gratitude for your unwavering support and outstanding service throughout the engagement period.

Dated: [redacted]

For and on behalf of
Precision Airborne Systems Pvt Ltd

[redacted]

ACCOUNTABLE MANAGER
AUTHORISED SIGNATORY
PRECISION AIRBORNE SYSTEMS PVT. LTD.

Soumya Prakash Pattanayak
Director & Accountable Manager

RPTO

DCB 321, THIRD FLOOR, DLF CYBERCITY, TECHNICAL CORRIDOR, PATIA, BHUBANESWAR, ODISHA-751024,
Flying address : ROOM NO 16, CRIF BUILDING, IIT BHUBANESWAR,ARGUL,JATNI ODISHA 752050
Email: precisionairborne9@gmail.com , web:www.precisionairborne.com
CINNO: U74909OD2023PTC043767, GSTIN: 21AAOCP0967E1ZH

GAEKWAD AEROSPACE & DRONES ACADEMY LLP
FINISHERS

CERTIFICATE OF APPRECIATION

Presented to
Mr. Faiz Alam Khan

In recognition of your exceptional contributions as a Remote Pilot Instructor

This certificate is awarded to Mr. **Faiz Alam Khan** in sincere appreciation of your invaluable support and professional expertise in providing pre-documentation support and technical assistance for RPTO Authorisation. Your dedication, meticulous attention to detail, and commitment to compliance with the Drone Rules and Drone Training Circulars have played a pivotal role in achieving key milestones of our project.

Your efforts in guiding us through the preparation of the Training and Procedures Manual, Standard Operating Procedures, Specific Operations and Risk Assessment, and other related documents have been instrumental in enabling **Gaekwad Aerospace and Drones Academy LLP, located at Sector 63 Noida Uttar Pradesh,** to establish a robust training framework that **has successfully received Authorisation from Directorate General of Civil Aviation (DGCA).**

We extend our heartfelt gratitude for your unwavering support and outstanding service throughout the engagement period.

Dated: [redacted]

[redacted]

Chandra Shekhar Jha
Accountable Manager

[redacted]

Air CDME R N Gaekwad AVSM VSM (Retd)
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